American Writers & Artists Institute

Top 30 Mailers in the Catalog Industry

The catalog industry is so hot that our friends at the Who's Mailing What! Archive didn't send you the usual 10 top mailers but 30 of them. There are bound to be some great prospects in here for you.

1. Lands' End

Catalog specializing in family apparel and home decor items

www.landsend.com

2. L.L. Bean

Retail stores and catalog featuring men's, women's and children's apparel

www.llbean.com

3. Chadwick's of Boston, Inc.

Catalog featuring women's brand-name apparel and accessories

www.chadwicks.com

4. Oriental Trading Company

Catalog and website features value-priced novelty items, party supplies, toys and home decor items

www.oriental.com

5. Victoria's Secret Direct

Specialty catalog and website features women's intimates, apparel and accessories

www.victoriassecret.com

6. Paul Fredrick

Catalog featuring men's apparel and accessories

www.paulfredrick.com

7. Coldwater Creek

Specialty retailer and catalog featuring women's apparel and accessories

www.coldwatercreek.com

8. Woman Within

Specialty retailer and catalog featuring women's plus-sized apparel, intimates and accessories

www.lanebryant.com

9. Lillian Vernon

Catalog and online retailer featuring general merchandise, including housewares, giftware, jewelry and children's items.

www.lillianvernon.com

10. Blair Corporation

Catalog features men's and women's apparel and home products www.blair.com

11.

Williams-Sonoma

Specialty retailer and catalog features kitchenware, cookware, housewares

www.williams-sonoma.com

12. Orvis Company

Specialty retailer and catalog featuring fly-fishing equipment and supplies

www.orvis.com

13. CDW Corporation

Technology products, services and solutions

www.cdw.com

14. TravelSmith Outfitters

Catalog and website features men's and women's easy-to-pack active wear, travel apparel, travel gear and accessories www.travelsmith.com

15. Pottery Barn

Specialty retailer, catalog and website featuring furniture, home decor accessories and gift items www.potterybarn.com

16. Ballard Designs

Catalog featuring furniture and home decor accessories

www.ballarddesigns.com

17. Harry & David

Specialty retailer and catalog featuring fruit-of-the-month club, gourmet foods, floral gifts and home decor items www.harryanddavid.com

18. Eddie Bauer

Specialty retailer and catalog featuring outdoor and casual apparel for men, women and children www.eddiebauer.com

19. Frontgate

Indoor-outdoor luxury furnishings and home accents catalog

www.frontgate.com

20. J. Jill

Specialty retailer/catalog featuring women's apparel, footwear and accessories

www.jjill.com

21. Hammacher Schlemmer

Specialty retailer and catalog featuring unique products

www.hammacher.com

22. Talbots

Specialty retailer, catalog and website features women's/men's/kids' classic styled apparel

www.talbots.com

23. Daedalus Books & Music

Books and music catalog

www.daedalusbooks.com

24. Roaman's

Plus-sized fashions

www.roamans.com

25. Plow & Hearth

Country-style home accessories catalog

www.plowhearth.com

26. Levenger

Catalog featuring home and office decor

www.levenger.com

27. Home Decorators Collection

Specialty retailer, catalog and website features furniture and home decor items and accessories

www.homedecorators.com

28. Brookstone, Inc.

Specialty retailer featuring unique consumer products

www.brookstone.com

29. The Company Store

Catalog featuring home fashions, bed and bath items

www.thecompanystore.com

30. Pottery Barn Kids

Specialty retailer, catalog and website features kids' casual furniture and textiles

www.potterybarnkids.com

[Ed. Note: Top mailers are determined by the number of mailing offers received by the *Who's Mailing What! Archive* – the world's largest swipe file, with access to over 10,000 controls in nearly 200 categories. To learn more about the Archive, and exclusive AWAI member access, click here.]

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2 Responses to "Top 30 Mailers in the Catalog Industry"

I know this is off topic but I'm looking into starting my own blog and was wondering what all is needed to get setup? I'm assuming having a blog like your woould cost pretty penny? I'm not very web savvy so I'm not 1000% sure. Any tips or advice would be greatly appreciated. Kudos

You can check it out here: www dot cwholesale dot com

Guest (jason) - over a year ago

I think if you can get these companies to other countries who do not have zip codes. Business will increase tremedously.

Guest (Worldly) - over a year ago

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